



The purpose of this document is to enhance the support services we provide to Hutchison 3G Dealers.

This page contains answers to common questions handled by our support staff, along with some tips and tricks that we have found useful and presented here as questions.

Applies To: 3G Dealers  
Date: 21/11/2007

## Creating SMB Shared Cap Plans

The following documentation will detail how to create the new 3G SMB Shared Cap Plans and then sell the items from the system. There will be 3 plans added for every Business Shared Cap Plan and attached to both New and Resign categories.

Firstly, a header plan that shall link to the Group Activation commissions. These plans will link to the expected **Group Commission** that the dealer will expect.

[Business Shared Cap \\$199](#)  
[Business Shared Cap \\$299](#)  
[Business Shared Cap \\$399](#)  
[Business Shared Cap \\$499](#)  
[Business Shared Cap \\$599](#)  
[Business Shared Cap \\$699](#)  
[Business Shared Cap \\$999](#)  
[Business Shared Cap \\$1499](#)  
[Business Shared Cap \\$2499](#)

To the above plans we will then add the word 'Addition'. These addition plans will relate to services added to the original group where the **additional group commission** will be received.

[Business Shared Cap Additional \\$199](#)  
[Business Shared Cap Additional \\$299](#)  
[Business Shared Cap Additional \\$399](#)  
[Business Shared Cap Additional \\$499](#)  
[Business Shared Cap Additional \\$599](#)  
[Business Shared Cap Additional \\$699](#)  
[Business Shared Cap Additional \\$999](#)  
[Business Shared Cap Additional \\$1499](#)  
[Business Shared Cap Additional \\$2499](#)

For the final time we will add the words 'no com' to the above plan name. This plan will reference any additional service connected to the original group where **no commissions** will apply.

[Business Shared Cap Additional no com \\$199](#)  
[Business Shared Cap Additional no com \\$299](#)  
[Business Shared Cap Additional no com \\$399](#)  
[Business Shared Cap Additional no com \\$499](#)  
[Business Shared Cap Additional no com \\$599](#)  
[Business Shared Cap Additional no com \\$699](#)  
[Business Shared Cap Additional no com \\$999](#)  
[Business Shared Cap Additional no com \\$1499](#)  
[Business Shared Cap Additional no com \\$2499](#)

Please note that you can substitute no com for NC or a description that suits your own internal requirements.

## Selling Business Shared Cap Plans

In the following example the Dealer is activating 3 services on a **Business Shared Cap \$199**.

The first service sold shall be the Business Shared Cap \$199/24 (this plan hold the Group Activation Commission). When activating the additional 2 services you will need to select the plan **Business Shared Cap Additional no com \$199**. Hence no additional commissions will be attached.

If after 90 days from the Group Activation the Dealer then activates the final service to this account you will need to sell the plan **Business Shared Cap Additional \$199** to record the correct revenue in the reconciliations.